



To: Steve Rapson

Through: Ted L. Burgess 

From: Colette Cobb 

Date: August 14, 2025

Subject: Contract 26001-S Two Medic Trucks

The Purchasing Department issued **Invitation to Bid 2593-B** to secure two new medic trucks. Notice of the opportunity was emailed to 32 companies. Another 109 were contacted through the web-based Georgia Procurement Registry, who had registered under commodity code 07103 Ambulances and 07205 Class 5 Trucks (16,001 - 19,500 lb. GVWR). The offer was also advertised through Georgia Local Government Access Marketplace, the Fayette County News, and the County website.

One company submitted a bid (Attachment 1), but did not include a bid bond. The company also requested an exemption from the performance bond requirement and sought Fayette County's approval to issue progress payments.

Fire & EMS and Purchasing scheduled a meeting with the lone bidder, Frazer, Ltd, to discuss their bid.

A new contract, 26001-S Two Medic Trucks, was created to provide for up-front payment for the two chassis and the bonds. Frazer, Ltd., agreed to the new terms of the contract. The cost for the two medic trucks is \$821,744.00 (Attachment 2). In addition to the purchase of the trucks, additional equipment is required to put the truck into service. An additional \$222,000.00 will be needed for equipment to complete the trucks.

Fire & EMS recommends awarding to Frazer, Ltd. A Contractor Performance Evaluation is attached (Attachment 3).

Specifics of the proposed contract are as follows:

Contract Name	26001-S Two Medic Trucks	
Contractor	Frazer Ltd.	
Contract Amount	\$821,744.00	
Budget:		
Org Code	32730600	2023 EMS SPLOST
Object	542200	Vehicles
Project	P23AE	EMS Ambulance Replacement
Available	\$1,104,989.92	As of 08/04/2025

Tally Sheet
ITB 2593-B: Medic Trucks

Frazer, LTD.			
Medic Trucks	Qty	Unit Price	Extended Price
	2	\$ 398,905.00	\$ 797,810.00

26001-S: Two Medic Trucks

Frazer, LTD.			
	Qty	Unit Price	Extended Price
Medic Trucks	2	\$ 398,905.00	\$ 797,810.00
Performance & Payment Bonds	1	\$ 23,934.00	\$ 23,934.00
Total Price		\$	\$ 821,744.00